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# **COMPANY OVERVIEW**



#### 9 milion €

**IN REVENUE** 

We work with more than

### 10 big clients from 4 different countries

Our team has a number of

#### **150**

EMPLOYEES WITH EXPERIENCE GAINED IN SHIPYARDS

We work with over

#### 5 subcontractors

THAT HAVE MORE THAN 100 SKILLED EMPLOYEES

#### **Background**

- STEEL MARCONSTRUCT was established in 2016. The main office is in Tulcea, Romania, Isaccei Street, no.57, Pelican building, 1 st floor. The company is registered at the Trade Register under number J2016000271362 and has the tax code: RO36198490.
- The founder of the company is Sela Georgian.
- The main activity is Piping Installation, welding, and fabrication activities.

Our company has years of experience, having many successful projects. Our team has a number of 150 well trained employees that have qualifications in welding, piping, locksmiths and shipbuilding, who contribute to ensure the quality and maximum performance of each project. We attach a small part to this presentation from our reference works.



#### **Company Mission**

 At Steel Marconstruct SRL, our mission is to manufacture, install and deliver high-quality steel piping/structures and components that meet the most demanding standards of durability, precision, and safety.

We are committed to:

- ✓ Supporting the success of our clients through reliable, cost-effective, and customengineered solutions.
- Continuously investing in technology and know-how to ensure excellence in metal fabrication.
- ✓ Building long-term partnerships based on trust, integrity, and shared goals.
- ✓ Contributing to the development of sustainable and resilient infrastructures in Romania and abroad.



### OUR **SERVICES**

#### **Piping works**

- Prefabrication, installation, technical delivery, and commissioning of all piping systems onboard ships.
- Leak testing, marking, labeling, and technical teaching of systems according to design diagrams.
- Visual inspections and dimensional checks using precision tools to ensure each system is assembled exactly as designed.
- Assembly of pipes, rigid joints, and fittings, ensuring proper alignment, route, elevation, and inclination as per design drawings.
- Recovery of surplus or duplicate pipes to reduce material consumption and optimize resources.

#### Welding

At Steel Marconstruct SRL, all pipe welding operations are performed by authorized personnel certified by international classification societies, including DNV-GL, RINA, and BV, depending on the specific requirements of the shipowner.

Our team includes skilled welders qualified to work with a wide range of materials used in shipbuilding and industrial piping:

- Carbon steel
- ✓ Stainless steel (SS)
- Stainless steel duplex (SSD)
- ✓ CuNi pipes (Copper-Nickel)
- Copper pipes
- Electrofusion welding (PE and PB pipes)

Our commitment to quality and precision ensures that every weld meets strict safety and durability standards, suitable for marine and offshore applications.

#### Installing air ventillation

- Steel Marconstruct SRL offers specialized services for the installation of HVAC systems (Heating, Ventilation, and Air Conditioning), ensuring efficient transport of cold and warm air in all types of shipuildings.
- Through this service, we aim to provide thermal comfort, clean air and optimal air circulation, contributing to a safe and healthy indoor environment.

#### **Manufacturing Pipe Supports**

Steel Marconstruct SRL provides the fabrication and installation of pipe supports and connectors designed to ensure the safe and efficient operation of piping systems onboard ships and in industrial settings.

Our services include:

☑ The manufacture of pipe supports and connectors, produced according to precise measurements, load requirements, and the guides provided by the piping assembly team.

Pre-assembly checks to ensure that:

The assembly materials have not been degraded during transport, storage, or handling. The routing and location of supports and connectors align with the project specifications. The alignment of pipes corresponds accurately to the technical schemes. The section lengths are selected to ensure welding can be performed at the most favorable points. The elevations, direction, and inclination of the sections are correct and match the design drawings. Through meticulous fabrication and assembly, Steel Marconstruct ensures that each installation meets the highest standards of quality, precision, and safety.





### **SELA GEORGIAN**

CEO

#### **BALAN GABRIELA**

Financial Director

#### **GRIGORE BIANCA**

Marketing Specialist

#### **DAMIAN DAN**

Director Logistics and Acquisitions

#### ILIEFMARCELA

OSH department

#### **GRIGORE IULIAN**

Project Manager naval shipyards

#### **SELARU AURA**

Commercial Director-external projects

#### DRUTA VALERIA

HR responsible

#### **UNGUREANU CRISTIAN**

Shipyard production director



#### **Location: VARD SHIPYARDS ROMANIA SA-TULCEA**

• As materials we work with standard Steel-Carbon, Stainless Steel pipes, Stainless Steel Duplex pipes, CuNi pipes that are isometric -drawn. NewTehnology pipe system such as pressfitting (stainless steel, CuNi) or electrofusion pipes – (PE pipes, PB pipes)





Location: Wind Power Station and Piping Works at DAMEN SHIPYARDS-MANGALIA





#### Location: VARD SHIPYARDS ROMANIA SA-BRAILA

Project Type: Installation of air ventilation and climate control system

- As materials we work with standard Steel-Carbon, Stainless Steel pipes, Stainless Steel Duplex pipes, CuNi pipes that are isometric -drawn. NewTehnology pipe system such as pressfitting (stainless steel, CuNi) or electrofusion pipes -(PE pipes, PB pipes)
- Steel Marconstruct SRL successfully carried out the installation of complete HVAC and ventilation system for shipbuildings in VARD SHIPYARDS ROMANIA SA-BRAILA located in Brăila, Romania.

• Our team handled the installation stage of the process - the installation of ductwork, air handling units, and ventilation components.



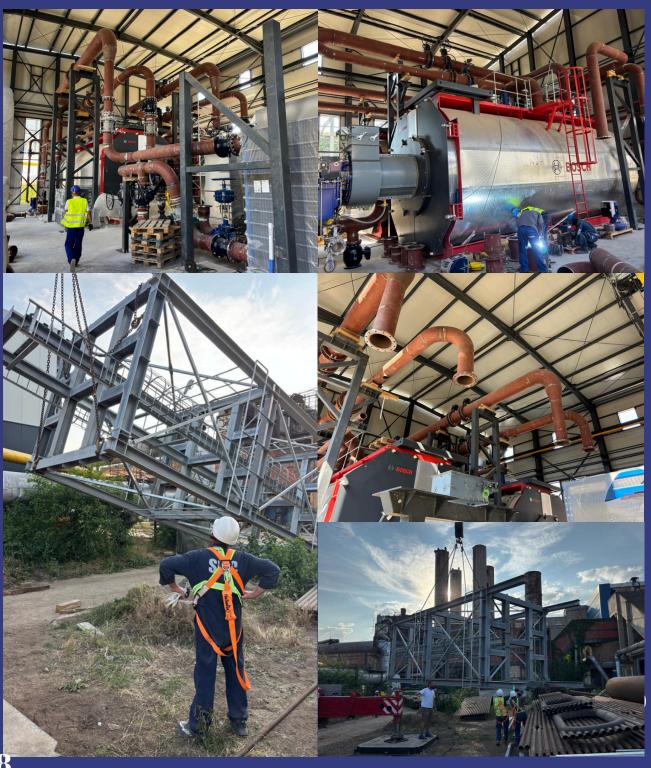


**Location: Mintia Power Station (MGPS) - Romania** 





**Location: CET PALAS Thermal Power Plants Constanta-ROMANIA** 





Location: Duro Felguera - The Netherlands-Steel Factory Tata Steel





Location: STEEL PIPING ERECTION-IERNUT POWER PLANT ROMANIA





Location: METAL FRAMING & SUPPORT SYSTEMS-IERNUT POWER PLANT, ROMANIA





**Location: SHIPYARD-OFFSHORE PROJECT TULCEA** 







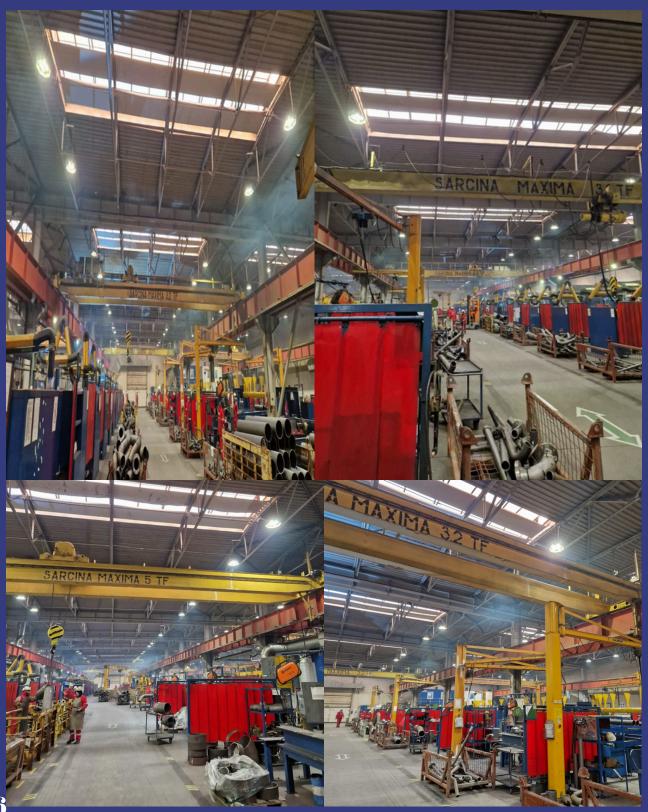


**Location: SHIPYARD WESTMAR GERMANY** 





Location: WORKSHOPTULCEA-ROMANIA





**Location: ZAUNER ROMANIA-PIPE SYSTEMS** 



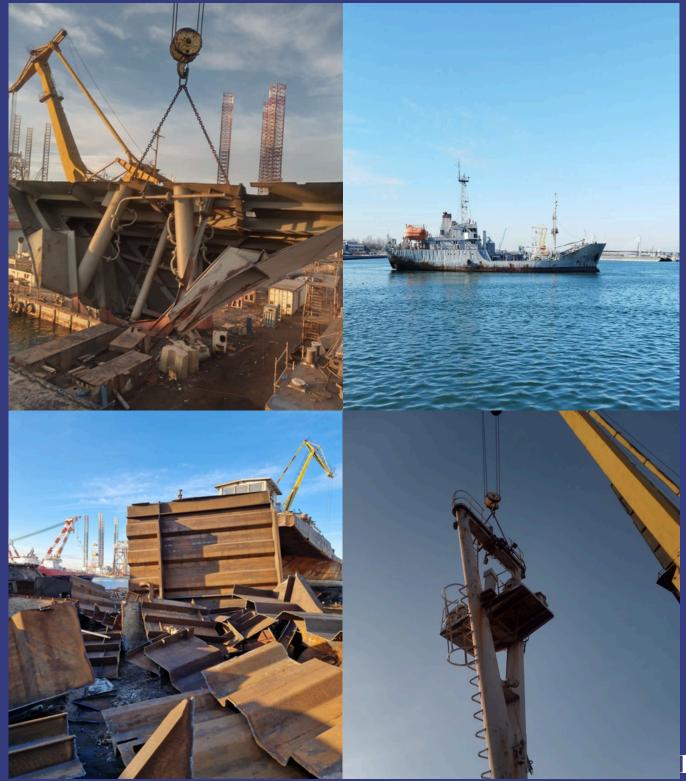


Location: IRRIGATION SYSTEMS-DOBROGEA ROMANIA





**Location: SHIPWRECK DISPOSAL-AGIGEA, ROMANIA** 





Location: INTELIGENT GAS SUPPLYING SYSTEM-CALARASI, ROMANIA



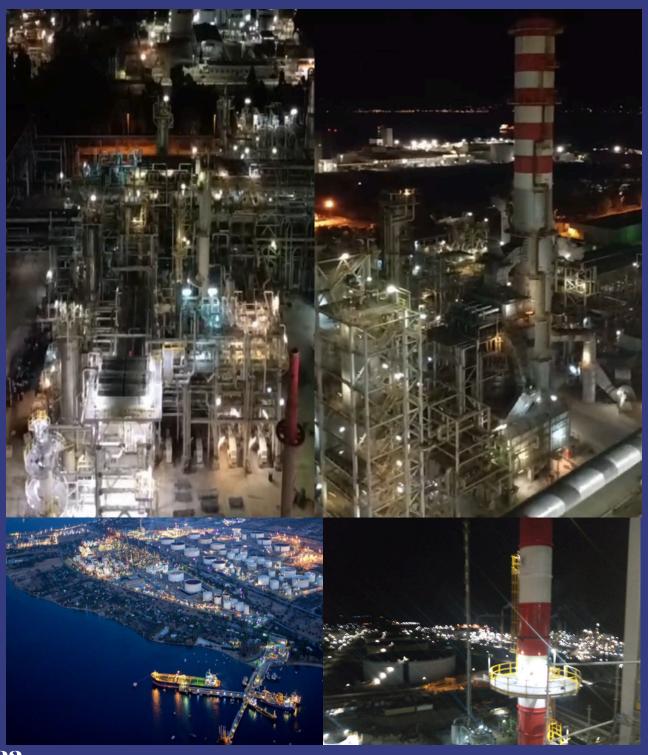


Location: CITY HEATING SYSTEM-BUCHAREST and TULCEA, ROMANIA





**Location: MOTOR OIL REFINERY-GREECE** 





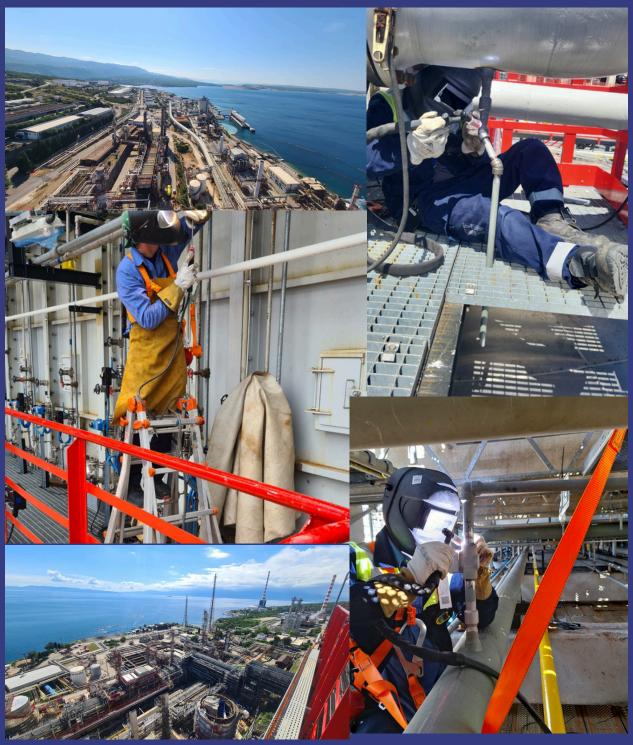


Location: MOTOR OIL REFINERY-GREECE





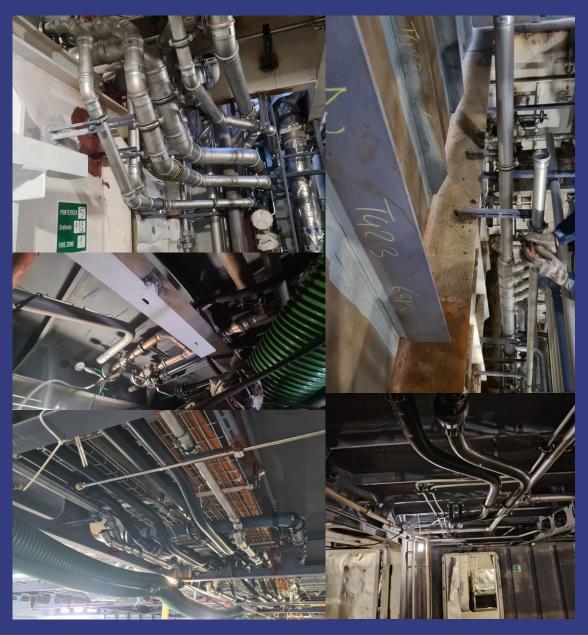
**Location: Ina Refinery Upgrade Project-CROATIA** 





#### Location: Naval Shipyard-Fincantieri Monfalcone- Italy

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### OUR CERTIFICATIONS





#### **CERTIFICATE ISO 3834-2**



#### **CERTIFICATE SR EN 1090-1+A1:2012**





### OUR CERTIFICATIONS





#### **CERTIFICATE ISO 90012015**

#### CERTIFICATE ISO 450012018







# OUR VISION FOR THE FUTURE

- We are expanding our project portfolio in Europe and the Middle East
- We are developing modern technologies for welding and metal processing
- We are constantly investing in the training of our employees
- We are adopting sustainable practices that reduce environmental impact



# INTERNATIONAL STATEMENT OF THE PRESENCE





### CONTACT INFORMATION

Steel Marconstruct SRL is committed to developing at a sustained and continuous pace by expanding its field of activity and constantly improving the efficiency of core processes to enhance service performance. Our team is recognized for its high service quality, flexibility, andability to adapt to complex industrial demands. Over the years, we have built a trusted name and a solid reputation in the field, and we are fully prepared to face new market challenges. We make it our mission to understand and meet customer requirements, ensuring not only economic efficiency and profitability, but also striving to exceed expectations at every level. We would be honored to collaborate with your shipyard and contribute to your future projects. We look forward to your response and the opportunity to discuss further details!

Best regards. Steel Marconstruct SRL TEAM





**SUCCEED WITH US!** 





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